



FALL 2023

Spiral Duct Manufacturers Association

PIPELINE

THE SPIDA NEWSLETTER

LETTER FROM THE PRESIDENT

Dear SPIDA Members,

As we head into the final sprint of 2023, I spent some time reflecting on the progress SPIDA has made over the last few chaotic years as I drove down the interstate back home to Birmingham after our recent Fall Board meeting in Nashville, TN. As I collected my thoughts about our meeting, I was astounded at the success our organization has had the last few years, in one of the toughest times in our history as a country and as an industry.

This industry is so unique with its many personalities, its relentless work ethic, its deep-rooted history and its fabled stories that seem to be told every time we see each other as a board. I continue find myself privileged to be a part of this industry and this organization every time we have the opportunity to drive SPIDA forward!



From the rebranding of our logo and website, a successful geofencing google promotion at AHR last year to attract new members to SPIDA and an incredibly successful annual meeting in Austin, TX last spring, I believe this organization is currently holding its strongest position ever in terms of engagement and membership in its long history. That is amazing to me considering how challenging the business climate has been the last few years and is a testament to the current board and the commitment of our SPIDA members.

We have some great things on the horizon for our members in 2024 and we look forward to seeing all of you at the General Membership Meeting in Chicago on January 21st, 2024.

Our Programs Committee is hard at work securing speakers and content for

our annual meeting in Charleston, SC next April. I am anxiously awaiting to see who our keynote speaker will be in Charleston!

Thank you all for your support of SPIDA, your generosity, your knowledge and your expertise. I hope to see you all at our General Membership Meeting in Chicago, and don't forget to bring a colleague this year!

Brennan Hall, SPIDA President

Director of Duct Fab Supplies & Air Distribution Products, Conklin Metal Industries

~ SAVE THE DATE ~
2024 General Membership Meeting
Chicago, IL



Join us **Sunday, January 21st** at 11:30am at the AHR Expo- McCormick Place in Chicago for the SPIDA general membership meeting. Our lunch meeting will feature Mestek Vice President, Mike Bailey. Mike will discuss fabrication industry trends and the latest fabrication technology. Join the industry leaders for an informative, casual start to the AHR Expo.

Registration will be opening soon, please check you emails for details.

~ SAVE THE DATE ~
2024 Annual Membership Meeting
Charleston, SC

Charleston

SOUTH CAROLINA



SPIDA **Annual Meeting** **Courtyard Charleston** **Historic District** **April 15-17, 2024**

You're invited to join the Spiral Duct Manufacturers Association in Charleston, SC for our 2024 Annual Meeting! SPIDA offers a great opportunity to:

- Learn from Seminars and Round Tables with Industry Leaders**
- Connect with Spiral Duct Manufacturers and Suppliers**
- Explore Historic Charleston**
- And Much More!**

Register At:
SPIDA.org/Charleston

100+ Member companies include:

Manufacturers, Contractors, Suppliers & Engineers



@TheFutureIsSpiral

Join SPIDA Today!

www.SPIDA.org

LinkedIn

Members In The News

Snips News featured Hercules Industries in their latest issue. In 1962, William E. Newland founded Hercules Industries in Denver, Colorado. He started the sheet metal manufacturing business with one location, and today it has grown to 22 branches and two distribution centers, which incorporate four manufacturing plants.



Hercules Industries manufactures and distributes high-quality sheet metal products and HVAC equipment to Colorado, Arizona, New Mexico, Wyoming, Utah, and parts of Texas. Hercules likewise distributes sealants and adhesives made in-house throughout the country.

The full article can be found at: <https://www.achrnews.com/snips-news>

Subscriptions to The News and Snips News can be found [online here](#).

Welcome To Our New Members!



Collins Walker Inc.

Collins Walker, Inc. has been servicing the North Texas market with spiral duct and accessories since 1977. They are located in the DFW area and have a single location with a 35,000 square foot stocking warehouse. Although single wall spiral duct is the only product fabricated on site, they are a manufacturer's rep that sells a large

inventory of shop and field supplies, including grilles, registers, duct shop supplies and custom duct of all types with a strategic partnership with a local shop. Current CEO and President, Chris Collins, has been with the company since 1996 and has overseen their rapid growth since that time.

McCorvey Sheet Metal

Established in 1925 by Willis "Pop" Eagleton McCorvey, McCorvey Sheet Metal Works is still family owned and operated. After starting in Macon, GA, the business moved to several locations in Texas during the great depression eventually settling in Galena Park outside of Houston. Galena Park is where second generation Raymond and Elwood McCorvey built the first ever rectangular coil line. McCorvey has become one of the largest HVAC sheet metal ductwork detailers, fabricators, and installers in the country with plants in Houston and Orlando and offices in Dallas, Austin, San Antonio, Raleigh, Charlotte, and Nashville.



Kurb Software

Curbco is a 45-year-old roof curb company based in Houston that officially launched a new software company called Kurb Software LLC. After years of leading the way in innovation, Curtis McNeill the CEO thought "duct fabricators might want to build curbs too." The team at Kurb Software offers a subscription service, giving Spiral Duct Manufacturers instant access to 20,000 curb drawings, a Curb Adapter configurator called the "Curbulator", a team of design engineers, and a complete quoting system called KurbHub.

Camden Yards Steel

In 2001, steel industry veterans Michael Amato and

Alan Kanoff saw a need for a private flat rolled steel service center dedicated to exceptional customer service. They co-founded Camden Yards Steel in Camden, NJ and soon expanded operations to a second location in West Columbia, SC. Today CYS is still a 100% family, American owned enterprise; and, services the entire eastern seaboard from Maine to Florida and west to the Mississippi River. All material is processed in house at both of CYS' plants. Product offerings include but are not limited to custom slit coils, master coils, 72"-36" wide coils, steel sheet, blanks and plate in galvanized, galvalume, black iron and custom pre-paint.



J&I Duct Fab

J&I Duct Fab is headquartered north of Dayton in Covington, OH. Established in 2013, they manufacture single and double wall spiral duct and fittings out various material including galvanized, black, stainless steel, aluminum and PVC coating steel. They also manufacture rectangular duct and fittings, curbs and curb adapters, and offer custom fabrication. J&I Duct Fab services the US market east of the Rocky Mountains. Founded and owned by Gerald Miller, they are heavily involved in local charities.

Just Right Heating & Colling

Founded in 2013 in Vancouver, Washington, Just Right Heating & Cooling specializes in commercial and industrial HVAC projects in the Pacific Northwest. From their 20,000 sq. ft. state-of-the-art manufacturing facility, they can produce 10,000+ pounds of duct per week. Just Right manufactures all manner of standard and custom ductwork in a variety of different metal types, including spiral elbows, pipe, and oval. The company's owners, Daniel Miranda and Jodie Marion, believe in environmental stewardship and are working to make their fabrication facility and fleet carbon neutral by the company's 20th anniversary in 2033.



Jim McGill - In Memoriam



SPIDA sends its condolences to the family of former President and CEO of the United McGill Corporation, Jim McGill. Although not a SPIDA member, Jim McGill influenced a generation of professionals in the spiral duct industry. United McGill started in 1951 as a sheet metal contractor and a few years later became one of the first spiral manufacturers in the United States. United McGill later became the first national spiral duct manufacturer.



Current SPIDA members Bob Reid (Spiral Pipe of Texas), Ted Liljenwall (Lashley South Texas), Clay Witcher (Ductmate Industries) and Scott Witherow (Design Polymerics) in Hillsboro TX circa 1988.

REMINDER: New SPIDA Logo and Brochure



The new [SPIDA logo](#) and new [SPIDA brochure](#) are downloadable through their corresponding links.

We encourage you to proudly add the SPIDA logo to all your correspondence.

SPIDA Membership Application

First Name / Last Name _____

Company _____

Job Title _____

Address _____

City / State / Zip Code _____

E-mail _____

Phone _____

Website _____

Secondary Contact _____

Secondary Contact E-mail _____

JOIN SPIDA TODAY!

Start your SPIDA membership today and help advance the industry you need to take your company to the next level.

THREE QUICK AND EASY WAYS TO JOIN:

- 1. Fill out and mail in attached form.
- 2. Call SPIDA at 812-232-3903
- 3. Online at SPIDA.ORG

Click the "Join Today" link at the top of the page.

WE MANUFACTURE:

- RCT AND
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- STAINLESS
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COMPANIES WE SERVE:

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MEMBERSHIP LEVELS:

- INDIVIDUAL
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- INDIVIDUAL

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Add your story here! Please share your member news with the organization. Has your company opened new locations, added new locations, added a key employee or other news you would like to share?

Please contact Scott Witherow for inclusion in future Pipeline Newsletters at 614-657-8581 or switherow@designpoly.com.

SPIDA Needs Your Photos!

Please send photographs of spiral duct projects of stadiums, arenas, high profile project, etc. along with any details you would like to share (name, location, size of project in pounds, feet, etc.) to switherow@designpoly.com and info@spida.org for upcoming Pipeline publications.



SPIDA on Social Media



Facebook

Stay up to date with the latest news and information from SPIDA. Like our community page here:

[Facebook SPIDA](#)

LinkedIn

Allows us to reach existing and prospective members with relevant articles and publications, as well as information regarding upcoming conferences and meetings.

[LinkedIn SPIDA](#)

