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Fall 2025

Letter From the President



The board of directors of SPIDA recently held our fall planning meeting in Denver and were most appreciative of Hercules Industries and board member John Newland for hosting us.

We had the opportunity to tour their commercial duct division as well as their metal processing plants. Me, being from North Carolina, was a bit amazed at the difference in the scope of work going through their shop versus our shop in the southeast. However, regardless of the area of the country you are in and the scope of work you provide be it fabricating duct and flanges, or manufacturing sealer or insulation, or building machines, it sounds as if SPIDA members are extremely busy.

At our recent Board of Directors meeting, we were energized after an extremely successful spring meeting in Scottsdale. Your involvement and support continue to keep SPIDA strong and moving forward. Our committees have been hard at work. In recent meetings, we've set a high bar. We want you to want to keep coming back or possibly be in attendance at one of our meetings for the first time. The Technical Committee came to us with a new project for testing the erosion of insulation in spiral ductwork. We believe this will be very valuable information to share with the engineering community and SMACNA. The publications and membership committee is

In this newsletter
you can expect:

Chapter
Updates

2026 Diamond
Sponsor

Stories of Impact

Members News

2026 Annual
Meeting

Connect
With Us!

Letter From the President, cont.

continually finding creative ways to showcase educational information as well as the value of SPIDA membership. We did our first webinar in September with SPIDA member Kurbs Plus. If you didn't see it, watch for that on our website. We hope to offer you another webinar in November. If you are not following SPIDA on LinkedIn and Facebook, you may be missing some good information as well. This also enables everyone in your organization to see what SPIDA is doing, not just you. These efforts are only possible because of members like you who lend your time, talent, and ideas.

Looking ahead, excitement is already building for SPIDA 2026, which promises to offer some of our most dynamic gatherings yet. Let's start with VEGAS! Our meeting will be on Sunday Feb 1, 2026. This lunch meeting will be held at the convention center, and we hope you will join us. You will get updates from our committees as well as an educational speaker. We appreciate Johns Manville stepping up to be our Diamond Sponsor for 2026. From there, we plan for our spring meeting which will be in Boston. This has opportunity to be our best meeting yet, and the planning committee is committed to making sure we make it worth your while to be a part. Vendors to the spiral duct industry, we are still looking for sponsors for this event. By being a sponsor, you can exhibit at our welcome reception and showcase your products. From engaging technical sessions to unparalleled networking opportunities, these events will highlight innovation, collaboration, and the future of our industry. Mark your calendars now and stay tuned for more details—you won't want to miss either event.

We invite you to get involved! Whether by joining a committee, contributing your expertise to a project, or helping us spread the word about SPIDA 2026, your participation makes a real difference. Together we can continue to raise the bar for our industry and create even more value for our members. Thank you for your ongoing commitment to SPIDA. With your energy and engagement, the months ahead will be full of opportunity and success. We can't wait to see what we will accomplish together!

Warm regards,
Robin M Stegall
Hamlin Sheet Metal
President | Spiral Duct Manufacturers Association (SPIDA)





SPIDA

Annual Meeting

Boston Seaport

May 4-6, 2026

You're invited to join the Spiral Duct Manufacturers Association in Boston, MA for our 2026 Annual Meeting! SPIDA offers a great opportunity to:

- Learn from Seminars and Round Tables with Industry Leaders**
- Connect with Spiral Duct Manufacturers and Suppliers**
- Enjoy a round of golf and support the Bill Bradford Memorial Scholarship fund**
- *And Much More!***

100+ Member companies include:

Manufacturers, Contractors, Suppliers & Engineers



@TheFutureIsSpiral

Register At:
[SPIDA.org/Boston](https://spida.org/Boston)



**Spiral Duct
Manufacturers
Association**

BOSTON

— MASSACHUSETTS —

SPIDA WEBINAR SERIES

“Beyond the Duct: Unlocking Growth with Roof Curb Fabrication”



SPIDA's first in a series of webinars featured Curtis McNeil, CEO of Kurb Software LLC, discuss the cost saving benefits of roof curb software. SPIDA members can [stream here](#).

Your ductwork doesn't stand alone—and neither should your business. More and more contractors are looking to their duct suppliers for complete, ready-to-install solutions. One of the most common requests? Roof curbs. In this session, Curtis McNeill from Kurb Software will show how duct fabricators can seamlessly expand into roof curb fabrication, creating a profitable new product line without reinventing their operations.

You'll walk away with practical insights on:

- Why curbs are the perfect add-on to your existing ductwork business
- How supplying curbs meets frequent contractor demands
- Ways to boost customer loyalty by delivering a complete solution
- How curbs can drive both short-term revenue and long-term growth

If you've ever been asked, “Can you also supply the roof curb?” this session will help you turn that question into opportunity.

Our Presenter:

Curtis McNeill, CEO | Kurb Software, LLC



SPIDA Member Curtis McNeill is an accomplished CEO with extensive experience in the computer systems design and HVAC retrofit industries. As the leader of Kurb Software, LLC, he has successfully positioned the company as a nationally recognized authority in the specialty curb industry, emphasizing a commitment to integrity and customer service. Curtis has held various leadership roles, showcasing his adaptability and commitment to business growth through strategic planning and relationship management. His background includes significant tenure in sales and marketing, where he has developed strategies to enhance brand awareness and customer engagement. Curtis's educational background in Industrial Technology and Business equips him with a robust understanding of both technical and managerial aspects of his field.
<https://curbco.com/about-kurbhub/>

SPIDA CHAPTER NEWS

2026 Diamond Sponsor

SPIDA thanks our 2026 Diamond Sponsor – Johns Manville. With their generous support and the support of our other sponsors, we are able to provide high quality presenters and venues. Johns Manville is a long time member and sponsor of the SPIDA organization.



Thank You For Your Service – Ryan Barnes

SPIDA thanks Ryan Barnes, Sheet Metal Connectors, for his many years on the board of directors, including a term as president from 2021-2023. Ryan began attending SPIDA meetings 12 years ago and during his last 8 years has been a board member. He was also technical director and involved in committees that enhanced membership experience during his tenure. His committee involvement included planning many of the speakers and destination of our meetings and spearheading our very popular golf tournaments. While Ryan is stepping away from the board of directors, he will still be involved with SPIDA.



Ryan's duties increased when he was recently elected as Chapter Councilor of SMARCA (SMACNA of Minnesota, North Dakota and South Dakota). With his current duties as National Sales Manager of Sheet Metal Connectors and his added role with SMARCA, Ryan has much less time to devote to SPIDA. SPIDA has significantly benefited from Ryan's 23 years of industry experience and look forward to his continued involvement.

<https://www.smcdirect.com/>



SPIDA CHAPTER NEWS

Welcome To the Board - Nick Fulenwider, Haltom Industries

Nick Fulenwider began his career in the industry in 2012 at Lewis & Lambert; a Fort Worth based contactor, spiral duct fabricator and angle ring manufacturer. Initially he focused on the mechanical side of operations. In 2014, he took over leadership of the angle ring division following the acquisition of the Kirk & Blum angle ring business. He played a pivotal role in expanding capabilities and streamlining production.



In 2018 Nick founded Haltom Industries, a Fort Worth-based fabrication company specializing in custom metal solutions. Under his guidance the company has grown steadily, expanding from angle rings into kwik flanges, conduit, rectangular corners, round elbows, conduit, structural angle and accessories. That same year Haltom Industries joined SPIDA, further solidifying its commitment to industry standards and collaboration. Nick and Haltom Industries bring a national reputation of service, reliability, quality to the board of directors. Welcome Nick Fulenwider!

<https://www.haltomindustries.com/>



Welcome Technical Director - Chris Profitt, Eastern Sheet Metal

SPIDA is proud to announce that Chris Profitt, Eastern Sheet Metal, is the new SPIDA Technical Director. Chris has been a SPIDA member for the past six years. Over the past 25 years at Eastern Sheet Metal, his duties have included: Project Manager, Production Coordinator, Senior Production Planner and currently holds the title of Technical Program Manager. Chris' extensive industry experience is perfectly suited for his new role with SPIDA.

Chris is a native of Cincinnati where he, his wife Chelsey and their 95 pound Goldendoodle still reside. He is an avid music fan and guitarist, previously signing record contracts with two bands in his youth. He has toured the United States, released records and had videos appear on MTV. More settled these days, Chris enjoys the Reds, Bengals and golfing whenever he has the opportunity.

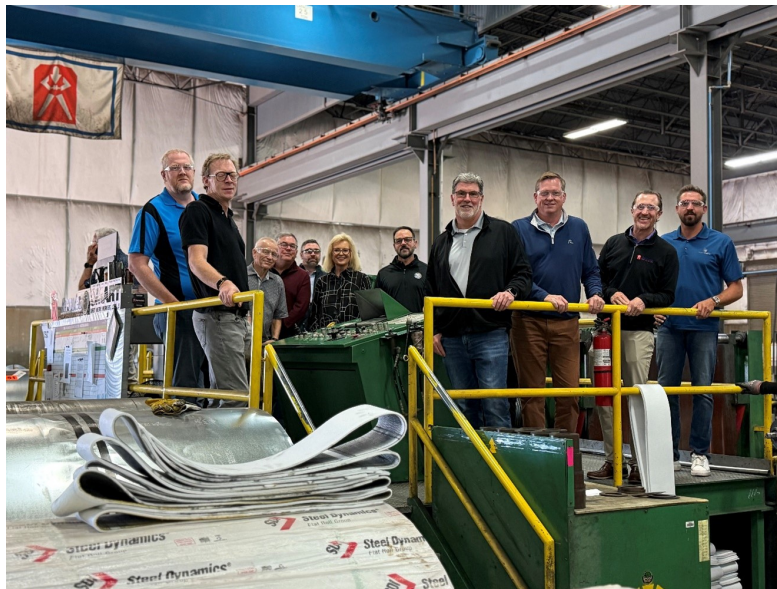
<https://www.easternsheetmetal.com/>



SPIDA CHAPTER NEWS

SPIDA Board of Directors Meeting - Denver, CO

The SPIDA Board of Directors meeting was hosted by Hercules Industries in Denver. Prior to the meeting the board toured the Hercules commercial fabrication division and the steel process facility. SPIDA thanks Hercules Industries and John Newland for their hospitality!



SPIDA

WELCOME NEW MEMBERS



Jett's Specialty Contracting and Jett's Mechanical were founded in Paducah, KY in 2013 by Jeffrey Jett. They service Western Kentucky and Southern Illinois from their 20,000 sq ft shop. In addition to being a spiral manufacturer, Jett's is also a general and mechanical contractor. Jett's is proud to serve many Department of Veterans Affairs facilities across the country.

Jeffrey is proud to have served as a Marine in the Operation Iraqi Freedom and Operation Enduring Freedom in Afghanistan. Jett's is SPIDA's first Service-Disabled Veteran Owned Small Business (SDVOSB). We are proud to have them as part of our organization – thank you for your service!

<https://www.jettsspecialty.com/>



METAL DUCT

Metal Duct is a spiral duct manufacturer based in Zapopan, Mexico, they service all of Mexico from their plant outside of Guadalajara.

Metal Duct provides commercial and industrial duct including projects at FOXCONN, AstraZeneca and the new Guadalajara Arena. Founded in 2022, they have 20 employees in their 18,000 sq ft facility. <https://www.metalduct.com.mx/>

SPIDA

MEMBER NEWS



Remembering Bill Stout Senior – Eastern Sheet Metal

SPIDA expresses our deepest sympathies to the Stout family with the passing of Eastern Sheet Metal founder Bill Stout Senior on June 7th. Bill was an industry icon and one of the founding members of the SPIDA organization. Bill started Cincinnati based Eastern Sheet Metal in 1978 and remained owner for decades. Bill Sr. and his son, Bill Jr., were active members in the organization for many years. SPIDA appreciates his service to our organization.

Bill Stout Senior's obituary can be [found online here.](#)

SPIDA MEMBER NEWS

Hercules Industries

Denver-based Hercules Industries acquired the assets of NSC Home Comfort Solutions in Lenexa, KN. NSC specializes in providing HVAC equipment for the residential and light commercial markets. Current NSC manager, Chris Thompson, and other NSC members will join the Hercules team. the full press release is [available here](#).



Hercules
INDUSTRIES

NSC  **APG**

Conklin Metal Industries

Conklin Metal Industries has expanded its footprint with new branches in Raleigh and Tampa. The Tampa branch strengthens service along the West Coast of Florida, alongside locations in Orlando and Miami. In North Carolina, the new Raleigh branch expands service statewide alongside the Charlotte location.

Conklin Metal Industries has served the Southeast for more than 150 years as a trusted distributor of steel, HVAC and duct fabrication supplies, and mechanical pipe insulation. Conklin is still privately held and now in its fourth generation of family ownership.



2026 Membership Meeting - Boston, MA

The votes are in! SPIDA's 2026 Annual Meeting will be in Boston. Conference attendees voted on next years meeting location. Boston was selected over Fort Worth, Washington DC and Louisville. We look forward to seeing everyone next year in Beantown.



SPIDA LOGO & BROCHURE

The SPIDA logo and SPIDA brochure are downloadable here. We encourage you proudly add the SPIDA logo to all your correspondence.



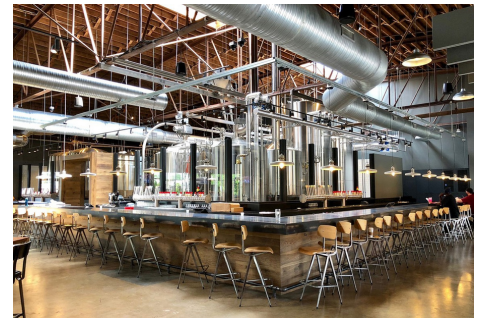
OTHER IMPORTANT INFORMATION



Please share your member news with the organization. Has your company opened new locations, added new locations, added a key employee or other news you would like to share?

Please contact James Nicholson for inclusion in future Pipeline newsletters at (972)233-9107, x221, or info@spida.org.

SPIDA needs your photos! Please send photographs of spiral duct projects of stadiums, arenas, high profile projects, etc. along with any details you would like to share (name, location, size of project in pounds, feet, etc.) to scottw@sw-sales.com to be featured in upcoming Pipeline publications.



GET SOCIAL WITH US!



Stay up to date with the latest news and information from SPIDA on Facebook!

Like our community page here:

[@TheFutureIsSpiral](https://www.facebook.com/TheFutureIsSpiral)



Allows us to reach existing and prospective members with relevant articles and publications, as well as information regarding upcoming conferences and meetings.

Follow our company page here
