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Spring 2026

## Letter From the President



As I step into the role of President for SPIDA after serving on the board for almost 5 years now, I want to begin by saying how honored and grateful I am for the opportunity to continue to serve this organization and its members.

I have spent most of my life in the sheet metal and duct manufacturing industry. I joined OmniDuct in October 2006, but in many ways, my experience goes back much further. As a third-generation owner of OmniDuct, I have been around duct manufacturing my entire life. I am currently the CEO of OmniDuct but over the years, I have had the privilege of working hands-on in spiral pipe production, round and rectangular duct fabrication, CAD programming, customer service and sales, and now leading our four manufacturing facilities in an industry that continues to evolve while staying rooted in craftsmanship and pride.

What has always drawn me to SPIDA is the people. This organization represents an unmatched network of manufacturers, vendors, and industry experts from across the country. SPIDA creates a space where technical knowledge is shared openly, relationships are built, and best practices are exchanged in ways that directly strengthen our businesses and our industry as a whole.

In this newsletter  
you can expect:

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Chapter  
Updates

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2026 Diamond  
Sponsor

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Stories of Impact

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Members News

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2026 Annual  
Meeting

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Connect  
With Us!

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## Letter From the President, cont.

As President, my goal is simple: to help SPIDA continue to grow its membership, deepen engagement, and expand opportunities for connection and collaboration. Whether through technical initiatives, educational efforts, or networking events, I believe SPIDA plays a vital role in supporting both experienced leaders and the next generation entering our field.

I am especially looking forward to seeing many of you at upcoming industry events, including our gathering in Las Vegas at AHR and at our annual meeting in May in the great city of Boston. These are wonderful times where we can continue meaningful conversations, share ideas, and learn from one another. These in-person interactions remain one of SPIDA's greatest strengths, and I encourage all members to take full advantage of them.

I want to thank the Board, past leadership, and the membership for their confidence and support. I may not have all the answers, but I am committed to listening, learning, and working alongside you to help SPIDA move forward.

I look forward to the year ahead and to serving this organization and industry that has given so much to me.

Warm regards,

*Kyle Brumleu*

Chief Executive Officer | OmniDuct

*President | Spiral Duct Manufacturers Association (SPIDA)*





# **SPIDA**

## **Annual Meeting**

### **Boston Seaport**

### **May 4-6, 2026**

**You're invited to join the Spiral Duct Manufacturers Association in Boston, MA for our 2026 Annual Meeting! SPIDA offers a great opportunity to:**

- Learn from Seminars and Round Tables with Industry Leaders**
- Connect with Spiral Duct Manufacturers and Suppliers**
- Enjoy a round of golf and support the Bill Bradford Memorial Scholarship fund**
- And Much More!**

**100+ Member companies include:**

**Manufacturers, Contractors, Suppliers & Engineers**



**@TheFutureIsSpiral**

**Register At:**  
**[SPIDA.org/Boston](https://spida.org/Boston)**



**Spiral Duct  
Manufacturers  
Association**

# **BOSTON**

**— MASSACHUSETTS —**

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# Thank You To Our 2026 SPONSORS

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**Majestic Steel**

**Meridian Adhesives**

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# SPIDA CHAPTER NEWS

## General Membership Meeting: AHR Las Vegas

Robin Stegall – Hamlin Sheet Metal opened the 2026 SPIDA General Membership Meeting by welcoming our 60+ guests. The meeting coincided with the AHR Convention in Las Vegas. Following the committee chair updates, she introduced the new SPIDA President, Kyle Brumleu – Omni Duct.



## Keynote Speak: Jaynie Smith Creating Competitive Advantage

Best-selling business author of *Creating Competitive Advantage* and business consultant, Jaynie Smith, was our keynote speaker in Las Vegas. Ms. Smith specializes in competitive advantage; a key factor that Warren Buffet uses when evaluating acquisitions. She discussed how to recognize and communicate a company's competitive advantage and turn these advantages into increased sales and profits. She also discussed how improvements in workflow efficiency, layout, scheduling, communication and training are measurable, using many case studies as examples.

Several members volunteered to have their homepages evaluated for "death by 1,000 cliches". Ms. Smith had the members use measurable statistics to replace cliches and with measurable statistics – emphasizing their competitive advantage.

Information about Ms. Smith can be found at: <https://jayniesmith.com/>



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# SPIDA

# CHAPTER NEWS

## President's Award: Bob Reid

Bob Reid was presented with SPIDA President's Award, given for outstanding service to our organization. Bob joined SPIDA in 2007 and immediately made an impact as a technical advisor and contributor. He was instrumental in SPIDA's largest project to date: spiral flat oval deflection and reinforcement testing. These tests eventually led, with Bob's help, to inclusion in the newest SMACNA HVAC Duct Construction Standards. He continues to promote spiral duct through his committee memberships in ASHRAE and previously with AMCA.



Bob is on the ASHRAE TC5.2 Duct System Design and Construction committee as well as several others. He is currently working to get research projects funded at ASHRAE that will expand the scope of the ASHRAE Duct Fitting Database for round duct fittings and with the effect on grille performance when mounted directly to spiral duct. His larger project is to build and catalog a library of all research, testing and technical development of HVAC ducts from the last 125 years - a project which he hopes to complete before retiring. Bob is looking for any historical data our readers may have.

Bob worked his way through his Texas A&M University engineering degree by working summers in a Houston sheet metal shop. Bob began his lifelong spiral duct career as a regional engineer and regional sales manager at United McGill in Hillsboro, TX. He promoted the UniDuct static regain duct design, emphasizing spiral duct design. After field installation experience at San Antonio based Lone Star Mechanical and representative sales experience at Mechanical Representatives, he found his way back to the manufacturing side. Bob became Vice President of Direct Sales at Lindab and Northeast Regional Manager at SEMCO. In 2016, Spiral Pipe of Texas (SPOT) carved out a role that allowed Bob to be involved with business development, sales and engineering.

SPIDA thanks Bob for his service to SPIDA and his 49-year commitment to spiral duct community! *"And I'm not done yet!"* says Bob Reid

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# SPIDA CHAPTER NEWS

## “Five Keys to Improving Your Culture”

SPIDA’s webinar series continued in January with Graham Johnson of the HVAC Duct Manufacturers Alliance.

His “*Five Keys to Improving Your Culture*” was a fast-paced, interactive webinar that was designed to spark meaningful discussion and share practical tips that leaders and teams can immediately apply to strengthen workplace culture. Participants walked away with realistic, simple, and effective focus areas that drive positive change—without a major time commitment. Short, engaging, and highly relevant, this session was built to be one of the most useful webinars you attend. SPIDA members can [stream the recording here](#).



### **Our Presenter:**

**Graham Johnson | HVAC Duct Manufacturers Alliance**

Graham has over a decade of hands-on experience in lean manufacturing leadership in multiple industries. As a teenager working in manufacturing, he rose through the ranks by championing Lean efforts. He then took his practical knowledge and experience to the office where he cut lead times and increased productivity by over 75%. With nearly five years in the HVAC duct manufacturing industry, Graham brings a practical and relevant approach to lean manufacturing and continuous improvement. In addition to his expertise in continuous improvement, Graham has spent the last three years teaching leadership and communication skills to business leaders on the West Coast. His people-centric approach to leadership along with his focus on operational excellence and lean manufacturing were foundational to the development of our unique **ContinuoUs** Improvement system.

## SPIDA at AHR

SPIDA thanks our booth volunteers and the many visitors to our AHR booth in Las Vegas. See you next year in Chicago, January 25-27, 2027!



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# SPIDA CHAPTER NEWS

## SPIDA Board of Directors Meeting: Las Vegas, NV

The SPIDA Board of Directors met in Las Vegas prior to the general membership meeting. The board discussed technical projects, including fiberglass erosion testing, finalized the Boston annual meeting details and strategized about growing our membership.



Starting clockwise on left: Reid Boydston, Kyle Brumleu, Drew McCaffrey – The Cincinnatus Group, Nick Fulenwider – Haltom Industries, John Newland – Hercules Industries, Robin Stegall, Scott Witherow, Steve Statton – Dixie Metals, Chris Profitt – Eastern Sheet Metal. Not pictured but attending remotely: David Warkentin - Tradesman Manufacturing, David Krupp – Universal Spiral Air, Jerry Liddell – Set Duct Manufacturing

The board unanimously voted to add David Warkenin of Tradesman Manufacturing to join us as a director. Welcome David!



Additionally the board elected Chris Profitt to the Board of Directors. Chris was featured in the last Pipeline when he was announced as our new Technical Director.

Welcome again, Chris!



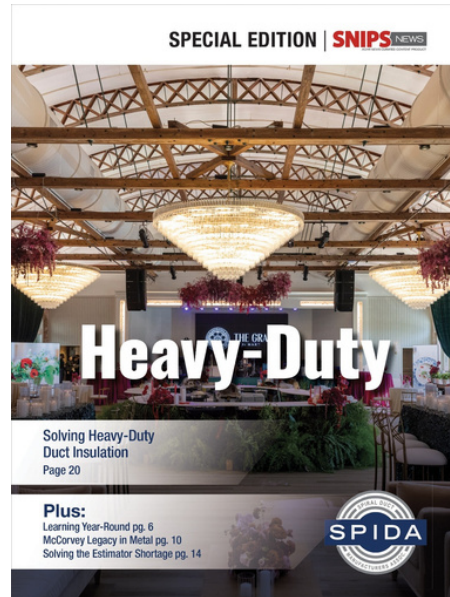
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# SPIDA CHAPTER NEWS

## SNIPS News: SPIDA Special Edition

SPIDA members were again featured in the February issue of Snips News. The annual Snips News -SPIDA issue featured Hamlin Sheet Metal (cover), Curbco, Cincinnati Group, HVAC Duct Manufacturers Association, McCorvey Sheet Metal, Spiral-Helix and Tam-Kal.

[The full edition can be found here.](#)



## SPIDA WELCOME NEW MEMBERS



Flack Global Metals is a steel and aluminum service center with operations in Chicago, Atlanta, and Houston, along with additional stocking locations stretching from Idaho to Tampa.

They carry inventory, process material, and offer storage programs that give manufacturers flexibility around how and when they take their material. They specialized in staged releases, quick turns, and longer-term supply agreements. Their programs are built to service their customers' production schedules. The market is shaped by supply and demand swings and ongoing tariff shifts, Flack/Pacesetter focuses on helping customers manage volatility with disciplined pricing and dependable execution.

<https://flackglobalmetals.com/>



# SPIDA

## WELCOME NEW MEMBERS



Spiral Systems is a Mississippi-based duct manufacturer with spiral and rectangular duct production facilities in Nashville, TN, and Nesbit, Mississippi.

Founded in 1995, the company expanded into Tennessee in 2000 and now proudly serves customers across Tennessee, Mississippi, Alabama, and Louisiana. Spiral Systems delivers complete, custom duct systems through spiral and rectangular manufacturing capabilities, utilizing spiral pipe machines and full rectangular coil lines to ensure quality and reliability on every project.



Sheet Metal Werks was founded in 1987 in a northwest Chicago suburb, where owners Kevin and Sue Ryan started operating the business from their kitchen table.

Today their business has grown to 70 employees and performs all fabrication out of their 150,000 square foot facility. They have grown to be one of the largest suppliers of round, rectangular and insulated duct in the Chicagoland area.

Sheet Metal Werks has grown to service 24 states nationwide. [www.sheetmetalwerks.com](http://www.sheetmetalwerks.com)



TAKING DUCTWORK TO THE NEXT LEVEL

In 1987, Abenicio Sisneros and his three sons, Martin, Alex and Phillip, started their business. Without a shop and less than \$2,500, they invested in a used pick-up truck and Lockformer Pittsburgh machine and began residential duct installations. In 1990 they decided to focus on manufacturing exclusively and named their company Sisneros Brothers Manufacturing.

Today they have a 50,000 square foot shop with 45 employees in Belen, NM, just outside of Albuquerque. They ship over 95% of their work outside of New Mexico with much of their work shipping to the West Coast, Southeast, Northeast and Mid-Atlantic. Sisneros Brothers specializes in welded stainless steel ductwork.

<https://www.sisnerosbros.com/>



# SPIDA MEMBER NEWS

## Mestek Machinery and Stratus

### Data Driven Contracting Meets Data Driven Manufacturing

The partnership between SPIDA members Mestek Machinery and Stratus announced their Lockformer™ Spiral Strategy

Technology. The technology allows data to be directly sent from the office Stratus workstation to the shop floor spiral duct machine. Stratus can integrate with CAD/CAM and send projects directly to the Lockformer Tubeformer. The collaboration eliminates manual processes, eliminates manual processes, increases accuracy and efficiency.

**MESTEK  
MACHINERY**  
◆ a Mestek company



[Lockformer Spiral Status Technology | AHR 2026 on Vimeo](#)

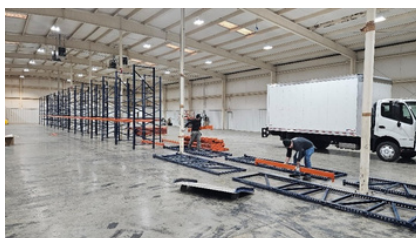


## Haltom Industries



Haltom Industries announced the opening of a new High Point, NC warehouse to enhance East Coast distribution. The expansion will significantly increase the company's distribution capabilities east of the Mississippi. The new warehouse will accelerate transit times and improve support for their East Coast customers. The new facility began operation March 2, 2026.

Haltom Industries is based in the Dallas/Fort Worth area and manufactures angle rings, KwikFlanges, rolled angles, elbows, blast gates and stock a large number of accessories. <https://www.haltomindustries.com/>



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# SPIDA

# MEMBER NEWS

## General Insulation



General Insulation Vice President Len Raab retired January 1<sup>st</sup> after 26 years. Members of the GIC team gathered in Austin, TX to wish Len a happy retirement. Len began his HVAC career as a sales manager for Miracle Adhesives, a manufacturer of duct sealants and duct liner adhesives, before moving into distribution sales at MacArthur Company and Western Industrial Ceramics.

He began his career at General Insulation as a branch manager in the Bay Area before advancing to Vice President. As Vice President, Len grew the GIC HVAC distribution business nationally and pioneered the Manson Insulation grooved spiral board insulation. SPIDA wishes Len a happy retirement!

[www.generalinsulation.com](http://www.generalinsulation.com)





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# SPIDA LOGO & BROCHURE

The SPIDA logo and SPIDA brochure are downloadable here. We encourage you proudly add the SPIDA logo to all your correspondence.



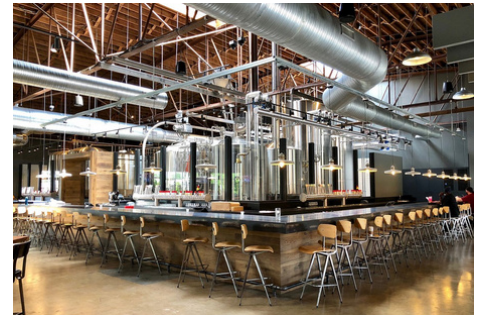
## OTHER IMPORTANT INFORMATION



Please share your member news with the organization. Has your company opened new locations, added new locations, added a key employee or other news you would like to share?

Please contact James Nicholson for inclusion in future Pipeline newsletters at (972)233-9107, x221, or [info@spida.org](mailto:info@spida.org).

SPIDA needs your photos! Please send photographs of spiral duct projects of stadiums, arenas, high profile projects, etc. along with any details you would like to share (name, location, size of project in pounds, feet, etc.) to [scottw@sw-sales.com](mailto:scottw@sw-sales.com) to be featured in upcoming Pipeline publications.



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Allows us to reach existing and prospective members with relevant articles and publications, as well as information regarding upcoming conferences and meetings.

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