

Summer 2026

Letter From the President



I hope you are all doing well. Our recent meeting in Boston was a fantastic success, filled with great connections, engaging activities, and valuable education. Thank you to everyone who attended, especially our new members and first-time guests. We hope to see

you again next year, so bring a friend. We promise it will be worth their time.

We kicked things off with the Annual Bill Bradford Golf Tournament and the Women of SPIDA event. Despite some enthusiastic winds, it was a great day at South Shore Country Club. The Women of SPIDA enjoyed lunch and a candle-making experience. A big thank you to Haltom Industries for sponsoring this event. I am told no candles were harmed in the process.

Thanks to SNIPS and our golfers, we were able to present the Bill Bradford, Jr. Award, recognizing excellence in our industry. Your continued support helps make this recognition possible. Congratulations to this year's winner, Heather Rodehaver of The Cincinnatus Group.

Day two featured educational sessions, SPIDA business updates, and roundtable discussions, followed by a sunset cruise on Boston Harbor. Thank you to our speakers Sam Richter, Eric Engels, and

In this newsletter
you can expect:

Chapter
Updates

2026 Annual
Meeting Recap

Bill Bradford, Jr.
Award Winner

2027 Annual
Meeting
Announcement

SPIDA Member
News

Connect
With Us!

Letter From the President, cont.

Frank Quieti and Gerald Towle for sharing their expertise. We are all now slightly smarter and, thanks to AI, possibly a bit more efficient. We also appreciate the sponsors who helped support the day's programming and events.

We wrapped up with a shop tour at McCusker-Gill. Thank you to Kevin Gill, Jr. for the warm hospitality and for giving us a firsthand look at your operation.

Finally, thank you to all of our sponsors and Board of Directors for making this event possible. Your support is what allows SPIDA to bring these events to life and continue growing our network. A special thank you to our Diamond Sponsor, Johns Manville. We truly appreciate your continued partnership and leadership within the industry.

I look forward to seeing you all at our next gathering. Until then, safe travels and steady steel prices.

Warm regards,

Kyle Brumleu

Chief Executive Officer | OmniDuct

President | Spiral Duct Manufacturers Association (SPIDA)



Thank You To Our 2026 SPONSORS

--- DIAMOND SPONSOR ---



--- GOLD SPONSORS ---



--- SILVER SPONSORS ---



--- BRONZE SPONSORS ---



--- SPIDA FRIENDS ---

CL Ward

Majestic Steel

Windgate Products

SPIDA ANNUAL MEETING RECAP

2026 SPIDA Annual Meeting - Boston, MA

Our annual conference kicked off this year with the Second Annual Women of SPIDA Social Event, and Fourth Annual Bill Bradford Jr Memorial Golf Tournament.



2nd Annual Women of SPIDA

The Women of SPIDA outing was again sponsored by Haltom Industries. This year featured lunch, cocktails and candlemaking at Candlelux on fashionable Newbury Street in the historic section of Boston. A special thank you to event sponsor Haltom Industries!



SPIDA ANNUAL MEETING RECAP

4th Annual Bill Bradford, Jr. Memorial Golf Tournament

The annual Bill Bradford Jr Charity Golf Tournament took place at South Shore Country Club outside of Boston. The proceeds from this charity event along with a generous \$1,000 donation from Snips magazine fund the \$2,000 SPIDA Outstanding Service Award.



SPIDA ANNUAL MEETING RECAP

4th Annual Bill Bradford, Jr. Memorial Golf Tournament

Event planner Ryan Barnes, Sheet Metal Connectors presented the winners:



Second Place
Serge Modoyan – WindGate Products
Kyle Brumleau – OmniDuct



Longest Drive
Drew McCaffrey –
The Cincinnatus Group



First Place
Kevin Caste – Manson/Knauf Insulation
Tyler Meegan – General Insulation (not pictured)



Closest To The Pin
Kyle Brumleau – OmniDuct



Consolation Prize
Jim Monje – METU Streimer



SPIDA ANNUAL MEETING RECAP

4th Annual Bill Bradford, Jr. Award Winner

Heather Rodehaver of The Cincinnati Group was chosen as the 2026 Bill Bradford Jr Service Award winner. SPIDA awarded Heather with a check for \$2,000. The money was funded by the charity golf tournament proceeds and a \$1,000 donation from Snips magazine. Heather was chosen because she best exemplifies the characteristics of Bill Bradford Jr.: hardworking, selflessness, positivity, patience, mentoring, steadfastness, respectfulness, loyalty and integrity. Bill is recognized as an industry icon who gave so much to the spiral industry and the members he touched.



SPIDA ANNUAL MEETING RECAP

4th Annual Bill Bradford, Jr. Award Winner

Heather had several nominations for the award and was described as providing exemplary service - extremely responsive, hardworking, a great extension of TCG values, and an absolute pleasure to work with. Coworkers often describe Heather as the “heartbeat” of the TCG team, helping keep everyone on track while always being willing to step in wherever needed. Many SPIDA organizations will wholeheartedly agree.

Heather Rodehaver has served as the Director of Sales and Marketing for The Cincinnatus Group (TCG) for four and a half years. In addition to her business development role, she is a key member of the TCG Leadership Team. In her role, Heather leads a sales team where she supports contracted clients across the U.S. ductwork industry through a combination of sales coordination, operational oversight, and relationship management. In addition to her internal leadership responsibilities, Heather manages Miro quoting and order processing as part of The Cincinnatus Group's role as a distributor. TCG is a trusted US-based firm providing comprehensive ductwork management. They specialize in end-to-end HVAC and mechanical estimation, precision CAD/detailing, and strategic sales services that help contractors scale efficiently.

Congratulations Heather Rodehaver!



SPIDA ANNUAL MEETING RECAP

Vendor Exhibits and Opening Reception

The opening reception and vendor exhibits followed the golf and hat making. Industry suppliers were able to showcase their products in a fun and casual environment.



Johns Manville



Haltom Industries



Ductmate



CL Ward

SPIDA ANNUAL MEETING RECAP

Vendor Exhibits and Opening Reception

The opening reception and vendor exhibits followed the golf and hat making. Industry suppliers were able to showcase their products in a fun and casual environment.



HFC Enterprises



Kurb Software



WinGate Products



General Insulation

SPIDA ANNUAL MEETING RECAP

SPIDA Membership Meeting

SPIDA president, Kyle Brumleu, opened the membership meeting portion of the conference by welcoming the attendees and thanking our generous sponsors. The SPIDA membership would like to send a special thank you to this year's Diamond Sponsor: Johns Manville.



Keynote Presentation

Sam Richter

Generative AI and Your Future

AI expert and author Sam Richter was our Boston keynote speaker. He is a world-recognized Generative AI and sales insight

expert helping organizations implement AI with practical tools to drive profits. AI is a \$3 trillion industry that did not exist a few years ago.

Mr. Richter explained that AI was a tool that requires supervision. His advice: "Treat AI like an intern" and "Provide clear direction, allow for iteration, and validate outputs. Without oversight, you're just scaling low-quality work." He demonstrated how to prompt AI to provide progressively better output by using more specific commands.

He taught the audience how to refine prompts, define the audience and iterate based on feedback. The result was a high-quality answer rather than a generic baseline answer. He discussed how SPIDA meeting members could benefit from this strategy when integrating AI into estimating, logistics, onboarding, and proposal generation. He also discussed how this tool could be used to reduce repetitive tasks so that skilled workers can focus on more critical and customer related tasks.

Information on Mr. Richter can be found at: <https://www.samrichter.com/>

SPIDA ANNUAL MEETING RECAP

Educational Presentations and Round Tables



Eric Engels, sales manager of Camden Yards Steel, presented on the state of the steel industry, a topic of interest to everyone in the audience. Camden Yards is a family owned steel processor based in Camden, NJ with a second facility in Columbia, SC to better serve the Southeast. Eric discussed market uncertainty and inventory changes from the end of 2024 to present. He also discussed micro and macro factors in determining steel pricing. Camden Yards Steel information and the interesting story of the rich history of their facility is available here:

<https://www.camdenyardssteel.com/>



Gerry Towle, Director of Sales and Marketing Commercial Division for General Insulation, presented on safety equipment. The presentation was timed perfectly to coincide with Nation Safety Week. Gerry explained the different levels of safety equipment; starting with basic gear and working the way to the gear with the most features and benefits. Gerry demonstrated ear, eye, head and fall protections. A complete offering of General Insulation safety equipment is available at:

<https://www.generalinsulation.com/>



Round table discussions this year focused on AI in the Sheet Metal Industry, Next Big Differentiator in Duct Manufacturing, Competitive Advantage/Standing Out in the Crowd, Labor Pool/Retaining Employees, Transportation Cost and Value of SPIDA. Many of the leading experts in the HVAC and Sheet Metal Fabrication industries shared their expertise with the group.



Join us next year and learn from the industry elites in the steel industry and our round tables.

SPIDA ANNUAL MEETING RECAP

SPIDA at McCusker-Gill, Inc.

2023 SMACNA Contractor of the year and 2025 SMANCA Fab Forum host, McCusker-Gill Inc, welcomed the SPIDA Boston attendees to visit their 60,000 sq ft, cutting edge shop just south of Boston. President Kevin Gill Jr and his team presented on the values of pre-fabricating long duct runs to save field labor and control quality. They also showed how manifolding along with Stratus three dimensional imaging can make installation and coordination much more effective. They discussed how they successfully used this process on Massachusetts General Hospital.

The SPIDA group was given a tour of the McCusker-Gill shop including the spiral fabrication, rectangular fabrication and assembly areas.

SPIDA thanks Kevin Gill Jr and the whole team at McCusker-Gill for welcoming us.
<https://mcc-gill.com/>



SPIDA ANNUAL MEETING RECAP

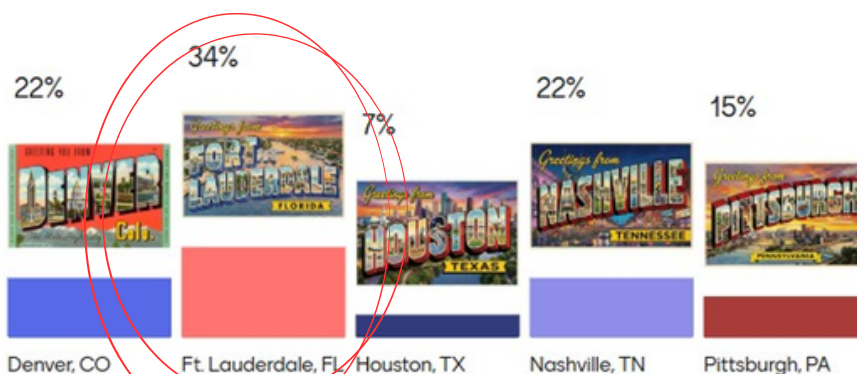
Dinner Cruise Social

The conference concluded with a dinner cruise in the beautiful Boston harbor. Join us next year where we are sure to enjoy another dinner cruise in Fort Lauderdale.



2027 Annual Meeting Location

The votes are in! SPIDA's 2027 Annual Meeting will be in Fort Lauderdale. Conference attendees voted on next year's meeting location and Fort Lauderdale was selected over Denver, Nashville, Pittsburgh and Houston. We look forward to seeing everyone next year in Florida.



SPIDA CHAPTER NEWS

“Environmentally Friendly Alternatives to Standard Duct Liners”

SPIDA’s webinar series continued in April with Tyler Simsic discussing Ductmate’s PolyArmor. PolyArmor is an environmentally friendly duct liner engineered from strong and safe polyester, which is webbed into a thermal blanket and is bonded with an FSK facing. It is engineered to provide industry-leading R-values with excellent noise reduction values and superior indoor air quality.



Our Presenter:
Tyler Simsic | Ductmate Industries

Tyler graduated from Saint Vincent College with a bachelor’s degree in general engineering with a mechanical specification. He began his professional career in 2019 at Kennametal Inc, in their rotational program developing skills in product management, marketing, manufacturing, and technical sales. Kennametal Inc. operates in the industrial machinery, manufacturing, and industrial technology sectors, specializing in metalworking, engineering components, and advanced materials. Tyler joined Ductmate Industries in August of 2024 as a Product Line Manager for Sealants, Adhesives, Gaskets, Proflex (Flexible Duct Connector), and PolyArmor. Tyler excelled in product demonstrations across the United States for sheet metal contractors and Ductmate distributors. He transitioned to Assistant Territory Manager at the start of 2026 as he continues to expand his expertise and knowledge in the HVAC industry.

Members can access the Webinar recording [online here](#).

SPIDA at AHR (Save The Date)

Mark your calendars now - SPIDA will be exhibiting at AHR next year in Chicago, January 25-27, 2027! We hop to see you there.



SPIDA

CHAPTER NEWS

Technical Committee – Insulation Erosion Testing

Our current technical project for SPIDA is an air erosion test to study the effect of high velocity air on double wall and lined spiral ductwork. Our intent is to measure erosion factors for several insulation types commonly seen in the industry today and document the potential for fibers and insulation material to enter the airstream.

We will be testing five different commonly seen insulations including:

- 1" Standard R4.2 unfaced fiberglass insulation
- 1" Fiberglass duct liner insulation with a mat facing
- 1" Standard R4.2 unfaced fiberglass insulation with a mylar polyester barrier
- 1" Elastomeric insulation
- 1" Johns Manville Spiracoustic (lined ductwork)



Hercules Industries was kind enough to donate their time and labor in fabricating the ductwork for this testing project.

We have partnered with Johns Manville to use their Colorado testing facility, and their team has been instrumental in getting this project off the ground. We will begin our first set of tests in June, and all report outs and testing data will be available to SPIDA members online at www.spida.org.



SPIDA

MEMBER NEWS

Reed Rubber Products

Reed Rubber Products was named Rubber News' Best Places to Work in 2025; an award they also won in 2019. St Louis-based Reed Rubber Products was founded over 100 years ago in 1922 and have a fifth generation executive involved with the organization. Their 40,000 square foot facility has 31 employees. Reed provides extruded rubber profiles for spiral gasketed connections.

Reed



Congratulations to Reed Rubber Products for their second award. <https://reedrubberproducts.com/>

Conklin Metal Industries



Conklin Metal Industries recently combined its HVAC and Mechanical Pipe & Insulation operations into a single 150,000 square foot warehouse in Norcross, GA, creating a more efficient and streamlined experience for both customers and employees. By bringing both divisions under one roof, we are better positioned expand product availability and improve overall service. This new facility not only strengthens our ability to meet customer needs today but also provides the space and infrastructure to support continued growth in the future. <https://www.conklinmetal.com/>



SPIDA

MEMBER NEWS

McCorvey Sheet Metal Industries

Houston-based McCorvey Sheet Metal's Orlando facility has grown significantly since opening in 2013, evolving from a 50,000 sq ft fabrication shop with 3,000 square feet of office space. They recently expanded into a 100,000 sq ft manufacturing operation supported by 10,000 sq ft of offices. Today the location employs more than 150 fabrication professionals and over 35 office team members.



Serving as a central hub for Southeast operations, the Orlando facility supports projects across nine states, from Virginia and Kentucky down to Mississippi. The expansion has increased production capacity and enhanced McCorvey's ability to deliver consistent, high-quality fabrication across a broad region.

Beyond physical growth, McCorvey has "remained committed to building a strong, family-oriented culture. As the business has expanded, leadership continues to prioritize investing in people, fostering collaboration, development, and long-term relationships across the team."

<https://www.mccorvey.com/>



Tony McCorvey Sr, Charlie McCorvey and BJ Wilson laying out the shop and supervising the nearly 60,000 sq ft Orlando shop expansion

SPIDA MEMBER NEWS

Superior Duct Fabrication



Superior Duct Fabrication has acquired Southern CA-based Air Handlers Supply and Tru-Duct Sheet Metal Fabrication. Superior is based in Pomona, CA with plants in Camarillo, CA, Phoenix, Las Vegas and Columbus, OH.

The acquisition of Air Handlers and Tru Duct has increased their manufacturing space to well over 500,000 square feet. Already the country's largest union sheet metal worker employer, these companies will significantly grow this number. Both firms specialize in spiral, rectangular and welded duct systems.



Air HandlersSupply Inc recent projects

SPIDA LOGO & BROCHURE

The SPIDA logo and SPIDA brochure are downloadable here. We encourage you proudly add the SPIDA logo to all your correspondence.



OTHER IMPORTANT INFORMATION



Please share your member news with the organization. Has your company opened new locations, added new locations, added a key employee or other news you would like to share?

Please contact James Nicholson for inclusion in future Pipeline newsletters at (972)233-9107, x221, or info@spida.org.

SPIDA needs your photos! Please send photographs of spiral duct projects of stadiums, arenas, high profile projects, etc. along with any details you would like to share (name, location, size of project in pounds, feet, etc.) to scottw@sw-sales.com to be featured in upcoming Pipeline publications.



GET SOCIAL WITH US!



Stay up to date with the latest news and information from SPIDA on Facebook!

Like our community page here:

[@TheFutureIsSpiral](https://www.facebook.com/TheFutureIsSpiral)



Allows us to reach existing and prospective members with relevant articles and publications, as well as information regarding upcoming conferences and meetings.

[Follow our company page here](#)
